







**PIVOT POINT  
ANNUAL**




**PRICE  
DROP**



**EVENT**  
Valid through 12/15/24



**ORIGINAL SERIES MANNEQUINS**




ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
MMMS1ML	Brielle - Original Series	<p><b>PROFILE</b> Brielle's light blond hair and medium head size make her a perfect tool for practicing realistic hair design. Her color level produces stunning results for the newest vibrant trends.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Brielle Head Size: Medium Hair Type: Human Color Field: Medium-Light Hair Texture: Straight Hair Length: Front 14" – Back 8" Form: Solid</p> <p><b>WARNING:</b> Further lightening is not recommended.</p>		\$135.65	\$67.85
MMMS13ML	Charlotte - Original Series	<p><b>PROFILE</b> Charlotte is a fan favorite among design experts. Her length is perfect to showcase a variety of hair designs with a head size that produces realistic results.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 177°C) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Charlotte Head Size: Medium Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: Front 16" – Back 10" Form: Solid</p>		\$149.50	\$89.70
MPMUIDMD-8BR5C	Elijah - Original Series	<p><b>PROFILE</b> A barber's new best friend, Elijah's head size and proportion makes clipper work easy and can also be used for scissor-over-comb techniques. His beautiful coily-textured hair is great for twists and braids while letting you master beard design at the same time.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Relaxing</p> <p><b>SPECS</b> Name: Elijah Head Size: Medium Hair Type: Human Hair Color: Dark Hair Texture: Very Curly (5 mm) Hair Length: 10" / 8" Blend, 5" Beard Form: Uniform</p>		\$152.25	\$76.15



ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
MMSIDL7C	Janet - Original Series	<p><b>PROFILE</b> If you've been looking for your next favorite mannequin, look no further than Janet. Her long, curly textured hair is a beautiful all-purpose tool to practice and master different techniques. From long-hair updos to wet and thermal styling to Color techniques, Janet will prove to be very versatile.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Relaxing Long Hair Design</p> <p><b>SPECS</b> Name: Janet Head Size: Small Hair Type: Human Hair Color: Dark Hair Texture: Curly Hair Length: Front 12" – Back 16" Form: Increase Layered</p>		\$167.55	\$83.80
MHSSIZLL-SV	Lydia - Original Series	<p><b>PROFILE</b> "Meet 'Lydia' – a mannequin that my ArTeam and I custom designed for cutting, finishing and color work. I'm proud to partner with Pivot Point, a brand that has shaped education in our industry. Pivot Point is the first mannequin manufacturer to achieve SA8000® Certification. The SA8000® designation signifies the highest standards and best practices for workplace safety and fair wages. It gives you full confidence that you are investing in an ethically sound product. Each mannequin is hand-made by highly skilled artisans who take great pride in their workmanship." - Sam Villa</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Lydia Head Size: Small (19.5") Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: Front 14" – Back 8" Form: Solid</p>		\$125.15	\$75.10
MMSSC7LL-XL	Madi - Original Series	<p><b>PROFILE</b> Madi's 100% human, long-hair locks and medium-light color level are perfect for showcasing updo's, thermal techniques and brilliant color results.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Long Hair Design</p> <p><b>SPECS</b> Name: Madi Head Size: Small Hair Type: Human Hair Color: Medium-Light Hair Texture: Straight Hair Length: Front 18" – Back 12" Form: Solid</p> <p><b>WARNING:</b> Further lightening is not recommended.</p>		\$200.25	\$100.15



ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
MMSI7LL-XL	Mila - Original Series	<p><b>PROFILE</b> Meet Mila—Madi's twin sister with a slightly different hair texture. Still perfect for updo's, thermal techniques and brilliant color results, Mila features a slight wave to her hair that helps hold curls.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Long Hair Design</p> <p><b>SPECS</b> Name: Mila Head Size: Small Hair Type: Human Hair Color: Medium-Light Hair Texture: Straight Hair Length: Front 18" – Back 12" Form: Solid</p> <p>WARNING: Further lightening is not recommended.</p>		\$200.25	\$120.15
MMSGIGML-8	Patrick - Original Series	<p><b>PROFILE</b> Introducing Patrick, uniquely designed for practicing gray coverage techniques. Made with premium quality 100% human hair that includes a 50% mix of gray hair, Patrick is the perfect tool for practicing various color application techniques that disguise those stubborn unwanted grays.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit/Gray Coverage Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Patrick Head Size: Medium (21") Hair Type: Human Hair Color: Gray Mix Hair Texture: Straight Hair Length: Front 8" – Back 5" Form: Graduated</p>		\$66.35	\$38.20
MMSUYDLD	Robin - Original Series	<p><b>PROFILE</b> Robin mimics the characteristics of curly hair blown-dried straight, allowing you to perfect a different set of skills and learn how to cut, color and set hair that's already been manipulated. We highly recommend her for practicing braiding and styling.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit</p> <p><b>SPECS</b> Name: Robin Head Size: Small Hair Type: Natural (Afro Blowout Texture) Hair Color: Dark Hair Texture: Straight Hair Length: 14" / 6" Blend Form: Uniform</p> <p>WARNING: Shedding is a natural and anticipated occurrence in mannequins with natural hair.</p>		\$63.35	\$38.05

ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
MLMGIDML	Samuel - Original Series	<p><b>PROFILE</b> The staple male mannequin—Samuel. His longer, 100% human hair make him ideal for practicing the latest male trends in cutting and color.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Samuel Head Size: Medium Hair Type: Human Hair Color: Dark Hair Texture: Straight Hair Length: Front 8" – Back 6" Form: Graduated</p>		\$84.15	\$42.10
MLMGIDML-BR	Samuel Bearded - Original Series	<p><b>PROFILE</b> The staple male mannequin—Samuel Bearded. His longer, 100% human hair makes him ideal for practicing the latest male trends in cutting and color. Beard is also great for learning trimming.</p> <p><b>BEST USE CASE</b> -Haircutting -Thermal Styling (Max 350°F) -Color Deposit -Off-Scalp Lightening -Perming</p> <p><b>SPECS</b> Name: Samuel Bearded Head Size: Medium (21") Hair Type: Human Hair Color: Dark Hair Texture: Wavy (15 mm) Hair Length: Front 8" – Back 6" Form: Graduated</p>		\$91.90	\$45.95
MMMSCDML-XL	Vanessa - Original Series	<p><b>PROFILE</b> Our longest lengthed educational mannequin—Vanessa—is a staple for long hair design. You can perform simple or complex designs on her beautiful, medium-dark long locks.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming Long Hair Design</p> <p><b>SPECS</b> Name: Vanessa Head Size: Medium Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: Front 20" – Back 14" Form: Solid</p>		\$322.35	\$161.20



CAP SERIES MANNEQUINS					
ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-FMMUIDLL-V	Clarisse - Cap Series	<p><b>PROFILE</b> Perfect for full roller sets and perms, Clarisse's head size helps produce realistic results. Her hair texture helps produce waves for trends popular today.</p> <p>Product listing includes Clarisse Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 177°C) Colour Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Clarisse Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: 6" / 10" Blend Form: Uniform</p>		\$54.20	\$37.95
SC3-FMSUZZML-4P	Color Quad - Cap Series	<p><b>PROFILE</b> Designed for mastering highlights, lowlights, and gray hair coloring techniques, the innovative Color Quadrant Cap divides the head into quadrants, allowing focused attention to mimic real-life scenarios. Elevate your color expertise with this unique tool that combines lifelong learning with sustainable practices.</p> <p>Product listing includes Color Quadrant Cap only. Reusable Headform Small sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Color Quadrant Cap Head Size: Cap Compatible with Reusable Headform Small Hair Type: Human Hair Color: Dark, Medium, Medium-Light, Gray Hair Texture: Straight Hair Length: 8" Form: Uniform</p>		\$107.20	\$53.60




SC3-FMSSCLLL	Diane - Cap Series	<p><b>PROFILE</b> Diane Cap is a timeless favorite reimagined in our Cap Series product line—a sustainable evolution. Renowned for showcasing brilliant, multi-dimensional color results, Diane Cap's 100% human hair remains a canvas for cutting and styling techniques. Propel your skills in the classroom, trainings, and demonstrations, seamlessly blending legacy with modern sustainability to elevate your creative journey.</p> <p>Product listing includes Diane Cap only. Reusable Headform Small sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit</p> <p><b>SPECS</b> Name: Diane Cap Head Size: Cap Compatible with Reusable Headform Small Hair Type: Human Hair Color: Medium-Light Hair Texture: Straight Hair Length: Front 12" – Back 6" Form: Solid</p> <p><b>WARNING:</b> Further lightening is not recommended.</p>		\$103.60	\$72.55
SC3-FMSSCDLL	Erika - Cap Series	<p><b>Profile</b> Meet Erika Cap—an innovative twist on the fan-favorite. Crafted for precision on 100% human hair, you can experience the brilliance of color and perfect your cutting and styling techniques. Compatible with our Reusable Headform, this sustainable option will take your creativity to new heights with reimagined possibilities.</p> <p>Product listing includes Erika Cap only. Reusable Headform Small sold separately.</p>		\$83.20	\$49.95
SC3-FMSSI9LL	Gwyn - Cap Series	<p><b>PROFILE</b> Explore boundless creativity with Gwyn Cap, the groundbreaking color training cap designed to elevate your artistry. Gwyn Cap's light-blond hair effortlessly showcases top color brands, providing a palette for vibrant hues without the need for lifting. As part of our eco-friendly Cap Series, Gwyn Cap allows you to unleash your creativity sustainably.</p> <p>Product listing includes Gwyn Cap only. Reusable Headform Small sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit</p> <p><b>SPECS</b> Name: Gwyn Cap Head Size: Cap Compatible with Reusable Headform Small Hair Type: Human Hair Color: Light Hair Texture: Straight Hair Length: Front 14" / Back 6" Form: Solid</p> <p><b>WARNING:</b> Further lightening is not recommended.</p>		\$85.60	\$60.10




ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-FMMIIDML	Irene - Cap Series	<p><b>PROFILE</b> Meet Irene Cap—the sustainable choice for a mid-length hair design that mirrors today's trends. Irene Cap's medium head size delivers realistic results and beautifully showcases layered cuts and designs. Join us in embracing eco-conscious styling with Irene Cap, the go-to mannequin that seamlessly combines on-trend looks with a commitment to sustainability.</p> <p>Product listing includes Irene Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Irene Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Mixed Medium-Dark Hair Texture: Wavy (15 mm) Hair Length: Front 8" – Back 14" Form: Increase</p>		\$115.40	\$80.80
SC3-FMSIIDLD-7C	Janet - Cap Series	<p><b>PROFILE</b> Evolve with Janet Cap and enter a world where sustainability and creativity collide. With long, curly textured hair, Janet Cap becomes an all-purpose canvas for mastering various techniques—from elegant long hair updos to the intricacies of wet and thermal styling and even precision color techniques. Janet Cap is an essential tool for stylists seeking to refine their skills.</p> <p>Product listing includes Janet Cap only. Reusable Headform Small sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Relaxing Long Hair Design</p> <p><b>SPECS</b> Name: Janet Cap Head Size: Cap Compatible with Reusable Headform Small Hair Type: Human Hair Color: Dark Hair Texture: Curly (7 mm) Hair Length: Front 12" / Back 16" Form: Increase</p>		\$167.55	\$83.80

ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-FMMS3ML	Josephine - Cap Series	<p><b>PROFILE</b> Step into limitless creativity with Josephine Cap, a cherished choice among design experts. Josephine Cap's perfect length offers a canvas to showcase a variety of hair designs, while her head size ensures the creation of realistic results. Elevate your artistic expression with Josephine Cap—where versatility meets realism for the ultimate design experience.</p> <p>Product listing includes Josephine Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Josephine Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: Front 16" – Back 10" Form: Solid</p>		\$149.50	\$104.65
SC2-FMMUIDLD-TC-L	Maya - Cap Series	<p><b>PROFILE</b> Take your creativity to new heights with Maya Cap, and master thermal and wet styling, as well as perfect natural hair techniques like twists, braids, and hair additions. Compatible with our Reusable Headform, Maya Cap offers a sustainable twist on delivering realistic, lifelike results.</p> <p>Product listing includes Maya Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Relaxing</p> <p><b>SPECS</b> Name: Maya Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Dark Hair Texture: Very Curly (5 mm) Hair Length: 12" / 10" Blend Form: Uniform</p>		\$153.75	\$76.90



ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-FMMUIDLD-TC-4P	Multi-Texture Quad - Cap Series	<p><b>PROFILE</b> The journey of continuous learning and sustainable practices collide with our Multi-Texture Quadrant Cap. Boost your confidence using this innovative cap, which showcases four distinct curl patterns (3 mm, 5 mm, 7 mm, 15 mm) on one mannequin. Explore cause-and-effect relationships between each quadrant. Compatible with our Reusable Headform, it's the perfect combination for ongoing learning.</p> <p>Product listing includes Multi-Texture Quadrant Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Relaxing</p> <p><b>SPECS</b> Name: Multi-Texture Quadrant Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Dark Hair Texture: 3 mm, 5 mm, 7 mm, 15 mm Hair Length: 12" / 10" Blend Form: Uniform</p>		\$115.00	\$69.00
SC3-FMSUYDLD	Robin - Cap Series	<p><b>PROFILE</b> Challenge and enhance your hairstyling skills with Robin Cap. Mimicking the characteristics of curly hair blown-dried straight; Robin Cap can help you perfect the art of cutting, coloring, and styling hair that has already been manipulated. Ideal for practicing intricate techniques such as braiding and styling. Robin Cap encourages environmentally conscious practice as part of our Cap Series product line.</p> <p>Product listing includes Robin Cap only. Reusable Headform Small sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit</p> <p><b>SPECS</b> Name: Robin Cap Head Size: Cap Compatible with Reusable Headform Small Hair Type: Natural (Afro Blowout Texture) Hair Color: Dark Hair Texture: Straight Hair Length: 14" / 6" Blend Form: Uniform</p> <p><b>WARNING:</b> Shedding is a natural and anticipated occurrence in mannequins with natural hair.</p>		\$63.35	\$31.70

ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-FMMSCDML-XL	Vanessa - Cap Series	<p><b>PROFILE</b> Elevate your educational experience with Vanessa Cap—where length meets versatility, and every design is a masterpiece in the making. Vanessa Cap is ideal for long hair design, featuring the longest lengths in our Cap Series portfolio. Beautiful, medium-dark long hair provides the perfect canvas for executing both simple and complex hair design techniques.</p> <p>Product listing includes Vanessa Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming Long Hair Design</p> <p><b>SPECS</b> Name: Vanessa Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Medium-Dark Hair Texture: Straight Hair Length: Front 20" – Back 14" Form: Solid</p>		\$322.35	\$161.20
SC2-FMMSCDML	Viola - Cap Series	<p><b>PROFILE</b> Evolve with Viola Cap—a modern iteration of a timeless legacy. Viola Cap remains the top pick for mastering full-service salon techniques, delivering lifelike results in cutting, perming, and intricate hair design. Experience enhanced capabilities when combining Viola Cap with its essential companion—the Reusable Headform.</p> <p>Product listing includes Viola Cap only. Reusable Headform Medium sold separately.</p> <p><b>BEST USE CASE</b> Haircutting Thermal Styling (Max 350°F) Color Deposit Off-Scalp Lightening Perming</p> <p><b>SPECS</b> Name: Viola Cap Head Size: Cap Compatible with Reusable Headform Medium Hair Type: Human Hair Color: Dark Hair Texture: Straight Hair Length: Front 14" – Back 6" Form: Solid</p>		\$111.95	\$67.20
SC2-HMM000D-ABS	Reusable Headform Medium - Dark Tone	<p>Reimagine possibilities like never before with our Reusable Headform, the essential companion to our Cap Series product line. Crafted from recyclable ABS, this tool is not just recyclable itself—it's your gateway to a sustainable journey of lifelong learning. Dive into boundless creativity by effortlessly popping on and off caps of different hair colors, lengths, and textures with ease.</p> <p>Product listing is compatible with all medium-sized caps. Refer to "Head Size" in the cap product listing to ensure compatibility. Reusable Headform is available in three color tones.</p> <p>Compatibility: Bridgette Marie Cap, Catherine Cap, Celia Cap, Charlene Cap, Chloe Cap, Claire Cap, Clarisse Cap, Courtney Cap, Crystal Cap, Cybil Cap, Irene Cap, Josephine Cap, Maya Cap, Multi-Texture Quad Cap, Nadine Cap, Sarah Cap, Vanessa Cap, and Viola Cap.</p>		\$17.60	\$12.35

ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
SC2-HMM000L-ABS	Reusable Headform Medium - Light Tone	<p>Reimagine possibilities like never before with our Reusable Headform, the essential companion to our Cap Series product line. Crafted from recyclable ABS, this tool is not just recyclable itself—it's your gateway to a sustainable journey of lifelong learning. Dive into boundless creativity by effortlessly popping on and off caps of different hair colors, lengths, and textures with ease.</p> <p>Product listing is compatible with all medium-sized caps. Refer to "Head Size" in the cap product listing to ensure compatibility. Reusable Headform is available in three color tones.</p> <p>Compatibility: Bridgette Marie Cap, Catherine Cap, Celia Cap, Charlene Cap, Chloe Cap, Claire Cap, Clarisse Cap, Courtney Cap, Crystal Cap, Cybil Cap, Irene Cap, Josephine Cap, Maya Cap, Multi-Texture Quad Cap, Nadine Cap, Sarah Cap, Vanessa Cap, and Viola Cap.</p>		\$17.60	\$12.35
HAIR SWATCHES					
ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
HS-50W	White Hair Swatch (50-Pc.)	<p><b>PROFILE</b> Whether you're perfecting a new hair color, practicing different formulas, or teaching the next generation of hair colorists, our White Hair Swatch (50-Pc.) is your ultimate resource. Embrace creativity and bring your hair-coloring visions to life.</p> <p><b>SPECS</b> Name: White Hair Swatch (50-PC.) Head Size: NA Hair Type: Natural Hair Color: White Hair Texture: Straight Hair Length: 6" Form: NA</p>		\$23.60	\$16.55
TOOLS					
ITEM NUMBER	ITEM NAME	DESCRIPTION	IMAGE	LIST PRICE	SALE PRICE
PP5519543	Pivot Point Branded Cape	LLightweight, water- and chemical-resistant cape. Features black polyester with self-adhering closure.		\$14.95	\$9.00